

Marketing

From Behind the Desk



Saturday August 13, 2016
9:00 a.m. to 12:00 p.m.

[Click Here to Register](#)

You will Learn:

1. *The 4 ways to get business*
 2. *The 6 activities that lead to building a successful business strategy*
 3. *The importance of goal setting*
 4. *How to set production goals and measure results*
 5. *The daily/weekly/monthly/annual activities that it takes to grow your business*
 6. *Where to find new business*
 7. *Strategies to capture new business*
 8. *Strategies to keep the business you have*
 9. *The importance of mindset*
- And much, much more...*

Location:

FIRST AMERICAN TITLE
Desert Ridge
20860 N Tatum Blvd # 100
Phoenix, AZ 85050

\$44 ASEA Members \$54 Non- Members

3 Credit Hours



Instructor:

Christin Dockery, CSEO

Account Manager

FIRST AMERICAN TITLE - KIERLAND



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