

# TRUTH <sup>OR</sup> CONSEQUENCES



**DECEMBER 2, 2017**

**9:00 am - 12:00 pm**

**[CLICK HERE TO REGISTER](#)**

- **Lender Instructions** – What are you really agreeing to?
- **Taking Matters Into Your Hands** – What could possibly go wrong?
- **Withholding Information from Lenders** – Is that really wrong?
- **Unclear Instructions** - Why Are You Afraid to Call?
- **Giving Guidance** - Speaking above your knowledge level.
- **Preparing “Courtesy” Docs** - What if it’s your best customer?

## Instructors:

**Leslie Banes, CEI, CSEO**

ESCROW OPERATIONS MANAGER  
STEWART TITLE AGENCY

**Joe Ward**

ARIZONA STATE COUNSEL, UNDERWRITER  
FIRST AMERICAN TITLE

**Richard V. Mack, Esq.**

ATTORNEY  
MANNING & KASS, ELLROD, RAMIREZ, TRESTER LLP



## Location:

**First American Title**

9000 E. Pima Center Parkway  
Scottsdale, AZ 85258

**\$44 ASEA Members**

**\$54 Non- Members**

**AZSEA.org**

**3 Credit Hours**