



# Contract Confusion: We Have the Cure!

April 4, 2023

5:30 pm - 6:30 pm

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## Topics include:

- The difference between Escrow Instructions and the Purchase Contract – is there one?
- Does escrow always need mutual instructions?
- The Unfulfilled Loan Contingency.
- Why does the seller pay for the owner's title insurance policy?
- When should Escrow Officers assist in drafting instructions?
- Understanding the Addenda.
- Strategies for successful contract review – how to be proactive not reactive!
- ...and MORE!

## Instructors:

Donna Imhausen, CSEO, CEI  
Christin Mack, CSEO, CEI, SASIP

## Location:

**Virtual - via Zoom**

**Zoom Link will be sent to you  
via email after registering**

**Online only, not classroom based**

**\$25 ASEA Members    \$50 Non-Members**

**1 Education Credit**

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